# Units		Address		City		Zip	APN
18	661 - 675 Emerald			El Cajon		92020	488-113-16-00
List Price	[CAP Rate		\$ / Unit	Parking	
\$2,925,000	<u>Current</u> 12.51	<u>Market</u> 9.90		<u>Current</u> 4.56%	<u>Market</u> 6.61%	\$162,500	
/ Square Foot	Average		s Sq. Ft.	Parcel Size	0.0170	Yr. Built	Lot
(Approx.)	Size	(Approx.)		(Approx.)		(+/ -)	Dimmensions
\$205.97	888	14,201		38,332		1980	
	Income Detail				Annual Operation	ng Expenses	
# of Units	Type	Rent	Total		(Estimated)		
	Current Inc			Fire & Gate	\$250	Management (Off Site)	\$11,
15	2 Bed 1 Bath	\$1,000	\$15,000	Gate	\$750	Management (On Site)	\$4,
1	2 Bed 1 Bath	\$1,065	\$1,065	Gas & Electric	\$2,800	Licenses & Fees	\$
1	3 bed 2 bath	\$1,500	\$1,500	Water & Sewer	\$14,040	Miscellaneous	
1	3 bed 2 bath	\$1,800	\$1,800	Landscaping	\$2,400	Reserves	\$3,
undry			\$125	Trash Removal	\$2,500	Pool	
otal Monthly In	come		\$19,490	Pest Control	\$495	Insurance	\$3,
-				Maintenance	\$13,500	Taxes	\$33,
	Market Inco						
16	2 Bed 1 Bath	\$1,325	\$21,200			* Reflects new tax rate for B	Buyer
1	3 bed 2 bath	\$1,500	\$1,500				
1	3 bed 2 bath	\$1,800	\$1,800	Total Est Annua	l Expenses	\$93,422	
				Expenses per:	Est. Sq. Ft.	\$6.58	
aundry			\$125		Unit	\$5,190	
otal Monthly In			\$24,625		% of GSI	39.94%	
	Annual O	perating Pr			Financing Sumn	nary	
61 11 11	-		Current	Market	D D 4		# 000 000
Gross Scheduled Income		2.000/	\$233,880	\$295,500	Down Payment		\$900,000
ess: Vacancy Fa		3.00%	\$7,016	\$8,865	C		31%
Gross Operating Income		39.94%	\$226,864	\$286,635	Cap ex		\$80,000.00
		\$93,422	\$93,422	Total Capital		\$980,000.00	
Net Operating Income			\$133,442	\$193,214	Proposed Finance	eing:	\$2,025,000
Less: 1st TD Payments			(\$105,755)	(\$105,755)	Interest Rate: Amortized over:		3.25% 30
ess. 1st 1D1 ay.	menis		(\$105,755)	(\$105,755)	Amortized over.		30
re-Tax Cash Flo			\$27,687	\$87,458			
Cash on Cash Return			3.08%	9.72%	Debt Coverage I	Ratio:	1.26
Principal Reduction			\$40,543	\$40,543			
otal return before	e tax shelter		7.58%	14.22%			
			Pro	operty Descriptio	n		
				Contact Information			
			E	Brian Raynoha MBA			
		Ce	ll 858.869.9290 er	nail brianraynoha@a	ciapartments.com		

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